

An event produced by
consilient

INTERNATIONAL HEALTH INSURANCE FORUM

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West Africa event

Incorporating



International Health Insurance Forum 2023 West Africa event

13 – 16 November
The Wheatbaker Hotel
Ikoyi, Lagos, Nigeria

The power of African innovation:
Improving healthcare accessibility and affordability in a digital age

The Wheatbaker Hotel, Ikoyi, Lagos

Strategic Partner



International Federation of Health Plans

Welcome to our seventh Africa event

The art of good conference production

The art of good conference production relies upon relevant content, engaging speakers, first class facilities and ensuring the event not only educates and informs the audience but provides value for money.

Beyond that, it should offer great networking and be an enjoyable experience for all involved.

The profusion of video conference events during the Covid-19 pandemic has provided some innovation but often the technology is not used to its best and audience attention and engagement is poor with reduced networking success.

There have been very few in-person events in recent years dedicated to health insurance as a health system financing tool. We are changing that.

Our format

In 2018 we believed that a new format was required to bring alive health insurance conferences and make them relevant to a wider audience. We believe that smaller, more intimate events offer greater, more valuable networking and knowledge transfer opportunities. We saw this format succeed at a number of events in Europe during 2017 and 2018.

Our events have been changing the *status quo* of in-person events which are re-emerging in many parts of the world as travel restrictions constantly change.

Whilst the themes should be relevant to the broader region, speakers should have global experience to bring insights from other parts of the world.

Our events are “**quality**” not “**quantity**” events. Importantly, they are “**how to do**” not “**what to do**” events.

Our events so far

Since 2018 and despite the pandemic, we have produced events in UAE, Kenya, Ghana, Rwanda, Bahrain, South Africa, Singapore and Panama. This West Africa event will be our 13th event in total, our 7th in sub-Saharan Africa and our 2nd West Africa event.

Why Nigeria?

The passage of the National Health Insurance Act in Nigeria in 2022 brings new opportunities for all in the health insurance ecosystem but also challenges. Although one of the most populous countries in Africa, the previous NHI scheme failed to reach more than a small proportion of the population.

Neighbouring countries in West Africa are also at different stages of development of their health systems and much can be learnt from an exchange of ideas and solutions to extend the reach of Universal Health Coverage.

The themes

Innovation in both **technology** and **products** are important to the sustainability of any financing system, public or private. This event will highlight the **Power of African innovation** in these two areas. Yet just as important are **partnerships** between public and private sectors and between different private sectors such as banks, telcos and insurers.

A different calibre of speaker

Several of our speakers will have experience of speaking at conferences around the globe and will generally be high level executives who can bring their globally acquired experience to our audience.

But we can equally learn from regional speakers who have experience of their own markets which have different challenges. The opportunity for knowledge transfer between speakers from outside the region and within the region is enormous.

The audience

We expect the forum to be attended by insurers and reinsurers, intermediaries, regulators, IT firms, financiers, telcos, pharmacos and healthcare providers.

I hope our approach will inspire you!



Robin Ali
Head of Program Content
International Health Insurance Forum series

Your program

This is a draft program undergoing continuing development. New speakers are added regularly.

13 November 2023

1930 - 2200 Evening reception (complimentary for all Forum attendees)
Mingle informally with delegates, sponsors and speakers as you enjoy food and beverages
In The Grill Room at The Wheatbaker Hotel



14 November 2023

0800 - 0900 *Registration and refreshments*

0900 - 0910 Event Chairperson's welcome

Robin Ali

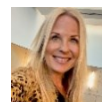
Head of Practice, The Consilient Consultancy Limited
and Head of Program Content, International Health Insurance Forum, Ireland and UAE



0910 - 0920 Welcome from the iFHP Big Ideas West Africa Lagos Workshop team

Nicola Jedrej

Member Engagement Manager, International Federation of Health Plans, United Kingdom



0920 - 0940 Opening ministerial address

0940 - 1010 A regulator's perspective on the power of African innovation

Dr Emmanuella Zamba

Permanent Secretary and CEO, Lagos State Health Management Agency, Nigeria



1010 - 1040 Forum sponsor speech: African innovation in medicines *OR* technology *OR* products

1040 - 1100 *Refreshment break and networking*

1100 - 1150 Special address: Understanding Artificial Intelligence; where it came from and
where it is heading

Robin Ali

Head of Practice, The Consilient Consultancy Limited, Ireland and United Arab Emirates



1150 - 1220 Opening address: Opportunities for innovation in Africa's health ecosystem –
private sector perspectives

Dr Mories Atoki

Chief Executive Officer for the African Business Coalition for Health (ABCHealth), Nigeria



1220 - 1300 Panel Session A: How are African innovators driving quality healthcare access for all?

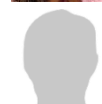
Dr Egbe Ofiso-Dawodu

Founding Partner, Anadach Group
Nigeria and United States of America



Dr Dorothy Jeff-Nnamani

Managing Director and CEO, Novo Health Africa
Nigeria



More panelists to be announced

1300 - 1400 *Lunch and more networking!*

Theme 1: The power of product innovation in accessibility and affordability

1400 - 1430 Session 1: How can microinsurance solutions help to meet affordability needs and pay for quality healthcare?

Toba Obaniyi

General Manager, Turaco Nigeria



1430 - 1500 Session 2: How are insurers working with tech firms and telcos in product development and distribution?

1500 - 1530 Session 3: How is telemedicine making health insurance more affordable and how should healthcare payers be responding?

Dr Hafeez Oluwa

Global Primary Care Operations Manager, mPharma, Nigeria



Dr Olagoke Ewedairo

Vice-president for health services, mPharma, Nigeria



1530 - 1600 Refreshment break and networking

1600 - 1630 Session 4: How products can engage African diaspora to support relatives back home

1630 - 1715 Panel Session B: Identifying initiatives where microinsurers, mainstream insurers, telemedicine providers and technology companies can collaborate in health insurance product innovation

Panelists to be announced

1715 – 1730 Chairperson's summation and close of the day's session

15 November 2023

0830 - 0900 Arrival refreshments

0900 - 0915 Chairperson's opening

0915 - 0945 Special address/Sponsor speech: Technological innovation in medicines for both prevention and cure

0945 - 1015 Special address: How private health insurance can co-exist within a national health insurance environment

Robin Ali

Head of Practice, The Consilient Consultancy Limited
United Arab Emirates and Republic of Ireland



Theme 2: The power of technological innovation in accessibility and affordability

1015 - 1045 Session 5: How has technological innovation extended accessibility to health insurance?

Dr Dorothy Jeff-Nnamani

Managing Director and CEO, Novo Health Africa, Nigeria



1045 - 1115 Session 6: How are data and technology improving health insurance product pricing

1115 - 1145 Refreshment break and networking

1145 - 1215 Session 7: How is technology driving down health insurers' operational costs?

1215 - 1245 Session 8: How is technology improving the underwriting process?

1245 – 1400 Lunch and a chance for more networking

- 1400 - 1430 Session 9: How can technology reduce health insurers' distribution costs?
- 1430 - 1500 Session 10: How is technology reducing the costs of treatment?
- Dr Akhabue Esele**
North Regional Manager, Clearline International Limited, Nigeria
- 1500 - 1530 Session 11: Where is West Africa in the journey to reach end to end digitisation of the patient journey and what needs to be done to accelerate the process?



1530 - 1600 *Refreshment break*

- 1600 - 1630 Session 12: How technology can be used to improve the reimbursement and claims management process
- 1630 - 1715 Panel session C: How can West African countries improve adoption of technology to facilitate more efficient health financing transactions and patient record systems and is the technology available and affordable?

Panelists to be announced

- 1715 - 1730 Chairperson's remarks and close of the day's session

16 November 2023



0830 - 0900 *Arrival refreshments*

Session 1: Changing times and customers

- 0900 - 0915 Welcome from iFHP | BIG Ideas and "How could we"
- 0915 - 1000 Times are changing and now is the time to change
Niti Pall
Global Digital Health Lead, AXA Emerging Customers
- 1000 - 1030 The investment landscape for West Africa & key indicators of change
Dr Tunde Salako
Managing Partner, Africa Insurtech Lab Nigeria
- 1030 - 1100 Providing care for the older generation through smart outreach
Dr Ebi Ofrey



1100 - 1130 *Refreshment break*

Session 2: Are you really ok? Mental health & wellness

1130 - 1210 Making health insurance better, smarter and more rewarding for employers, employees and society as a whole

Jessica Chivinge

Chief Strategy and Commercial Officer, Vitality Health International - Africa



1210 - 1245 On demand mental health in the palm of your hand

Melanie Okuneye

CEO and Co-founder, Akoma Health, Nigeria



1245 – 1400 *Lunch*

Session 3: Increasing health access with smart technology

1400 - 1440 Using blockchain innovation to verify credentials with streamlined authentication and increased trust and security

Victor Mapunga

CEO & Founder, FlexID Technologies, Nigeria



1440 - 1515 Navigating low-cost care pathway innovation. Award winning Wella Health is currently working with over 2,000 providers and looking to change care for those in Nigeria and the diaspora

Greg Emuze

Product Lead, Wella Health, Nigeria



Session 4: Group workshop - overcoming barriers to make change

1515 - 1545 Based on the “How could we” session from the start of the day the audience will work in thematic self-selected groups alongside coaches and mentors for a session to bring together ideas, thoughts and processes to overcome the barriers to make change

Debo Banjo

CEO & Co-founder, MyCoverAI, Nigeria



1545 - 1600 *Working refreshment break*

1600 - 1650 Conclude group work and play back facilitated by Dr Tunde Salako – BIG Ideas for action.

1650 - 1700 Chairperson’s remarks and close of International Health Insurance Forum 2023 West Africa event

Venue

The Wheatbaker Hotel, Ikoyi, Lagos, Nigeria

Ideally located within the business district of Ikoyi, Lagos, The Wheatbaker Hotel is just 35 km from Murtala Muhammed International Airport.

This boutique hotel with pool and wellness facilities is an ideal venue for this high level and professional yet intimate gathering of individuals and companies committed to improving access to affordable healthcare in Western Africa.



Conference facilities

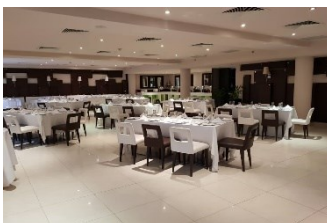
Our event utilizes the Wheatbaker Conference Centre's Rufkatu Hall which can accommodate our target audience of up to 70 delegates, sponsors and speakers. The exhibition area will be the Conference Bar immediately outside the main conference room and will also serve as the refreshments area. Lunch will be served in hotel dining room.



Main conference room
Rufkatu Hall



Refreshments and exhibitors' area
The Conference Bar



Prior evening reception and lunch venue
The Grill Room

Registration details

Ticket prices are as shown below. The price includes:

- Attendance at each forum day according to the ticket type purchased
- Attendance at the complimentary prior evening food and drinks reception on 13 November at the Grill Room Restaurant (all delegates, sponsors and speakers)
- All refreshments and lunch on each day of ticket validity

Ticket type*	Discount on standard ticket rate	NGN**	USD**	EUR***	Availability and conditions
Standard ticket rate (3 days)	n/a	470,750	600	560	Freely available. No time limit
25% early booking rate (3 days)	25%	353,000	450	420	Booking deadline 30 October 2023
Group rate (3 days)	25%	353,000	450	420	Available to 3 or more delegates employed by same legal entity. No time limit
NGO/NFP delegate (3 days)	50%	235,350	300	280	Freely available. No time limit
IHIF only 2-day delegate	n/a	313,800	400	373	Freely available. No time limit
iFHP BIG ideas only delegate	n/a	157,000	200	186	Freely available. No time limit

* Ticket types cannot be combined

** Approximate equivalent to the EUR ticket price as at 12 August 2023

*** **Payment currency is EUR** and must be made through our ticketing agent via credit/debit card or via offline direct bank transfer in Euro equivalent (see below)

Accommodation

Accommodation is available at the venue. The discounted daily rates below in **USD** include full breakfast, internet access and taxes for any number of nights 13 to 15 November inclusive. You should book directly with the hotel and quote your attendance at IHIF. However, based on the hotel's pricing policy you may be able to obtain a cheaper rate online, even at the hotel's own website!

Room type	Rate per night single occupancy	Rate per night double occupancy
Luxury/Standard room	300	
Executive King Room	350	
Executive suite	600	

Registration and payment

There is a secure online registration and card payment facility available through our event ticketing agency at this link <https://cvent.me/N500Gy> and also accessible at our website www.ihif.global. We can also accept payment by direct bank transfer (when booking select "Bank transfer" option)

Cancellation

Should a paying delegate wish to cancel we will accept a substitute delegate. Otherwise we will provide refunds on the following basis:

Cancellation before 13 October 2023	75% refund or substitute delegate allowed
Cancellation from 13 October 2023 onwards	No refund but substitute delegate allowed
Full cancellation of group booking	As above schedule
Partial cancellation of minimum group booking (3 delegates)	Substitute delegate only