

An event produced by  
**consilient**

**INTERNATIONAL**  
**HEALTH INSURANCE FORUM**  
Africa Event

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## International Health Insurance Forum 2019

Africa event

3 - 5 April  
Radisson Blu Hotel  
Upper Hill, Nairobi

### Accessibility, affordability and sustainability

How the African insurance sector can broaden the reach of universal healthcare



Sponsor



Exhibitor

Save the dates!

INTERNATIONAL  
HEALTH INSURANCE FORUM  
Middle East Event

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4 & 5 September 2019  
Radisson Blu Diplomat Hotel  
Manama  
Kingdom of Bahrain

# Welcome to an approach designed for Africa

## About the Forum producer

The Consilient Consultancy is neither a media company nor an event management company. It is a niche management consultancy firm specialising in supply and demand sides of healthcare system financing. With 30 years' personal experience of working in and consulting to the insurance sector and to governments, the last 12 years focusing on health insurance, I believe Consilient is well qualified to produce such an event.

## The art of good conference production

Over the last decade I have attended and spoken at health insurance conferences around the globe. Some were good but many were not so good.

The art of good conference production relies upon relevant content, engaging speakers, first class facilities and ensuring the event not only educates and informs the audience but provides value for money.

Beyond that, it should offer great networking and be an enjoyable experience for all involved.

## Quality not quantity and how to do not what to do

Above all else, this will be a quality not quantity event. We are interested in quality content and quality delegates. You know "what" the challenges are, our speakers will help you understand "how" to overcome them.

## Why this forum? Why now?

There are at least four insurance conferences that take place each year in sub-Saharan Africa but all of these are general in nature.

We have seen how, in some countries in the Middle East, voluntary and compulsory health insurance has driven this business line to account for around 50% of all gross written premiums.

We believe that significant growth in health insurance will be seen in Africa over coming years as countries wrestle with the challenge of providing universal health coverage. It is for these reasons that we believe an event dedicated to health insurance in Africa is relevant and necessary right now.

## Location

Our first International Health Insurance Forum was held in Dubai in September 2018. The event was targeted at delegates from both the Middle East and Africa and succeeded in attracting delegates and speakers from several African countries. However, to attract more delegates from sub-Saharan Africa it is clear that we must produce an event specifically for Africa, in Africa. The reasons are clear: a more affordable cost for delegates and an opportunity to tailor the content for local markets.

Whilst our 2019 Africa event is in Kenya, we are considering venues such as Ghana and Rwanda for future events.

## The themes

Our experience of insurance as a health system financing tool tells us that all of the challenges and issues can be resolved into three themes that are relevant to insurers, claims administrators, employers, individuals, regulators and healthcare providers, namely **Accessibility, Affordability and Sustainability**. These themes are the core of your event program.

## Speakers and audience

Whilst the themes should be relevant to the region, speakers should have global experience to bring insights from other parts of the world. We can also learn from speakers who have experience of markets with different challenges. We also aim to attract a senior audience that will provide more valuable networking opportunities and lead to more successful cooperation and future business ventures rather than those provided by the traditional delegate profile.

We expect the forum to be attended by insurers and reinsurers, intermediaries and regulators, IT firms and telcos and hopefully some healthcare providers.

I hope our approach will inspire you!



Robin Ali  
Head of Practice, The Consilient Consultancy



# Your program

3 April 2019

1930 - 2200 Evening reception  
Mingle informally with delegates, sponsors and speakers as you enjoy food and beverages at the poolside Al Fresco Terrace of The Radisson Blu Hotel

4 April 2019

0800 - 0900 *Registration and refreshments*

0900 - 0915 Chairman's welcome address

0915 - 0945 Opening keynote speech: The role of National Health Insurance and Private Health Insurance as health system financing models in Africa

**Dr Njeri Mwaura Gitau, MD, Msc.PH**

Senior Health Specialist, International Finance Corporation, World Bank Group, Kenya

0945 - 1015 Counterpoint speech: Does a focus on National Health Insurance Systems suppress investment in healthcare infrastructure and financing? A Ghanaian perspective

**Nancy Ampah**

Chief Executive Officer, Nationwide Health Insurance, Ghana

Theme 1: Accessibility through technology, distribution, infrastructure and regulation

1015 - 1100 Session 1: How are (and can) banks, telcos, IT providers and insurers work together to extend the reach of health insurance?

**Obinna Gerald Ukachukwu**

Executive Head, Business Development and Strategy, Hygeia HMO Limited, Nigeria

1100 - 1130 *Refreshment break and networking*

1130 - 1200 Session 2: How well serviced is the market for cross border pan-African health insurance plans? An international perspective

**Laurent Pochat-Cottilloux**

Global Head – Health Reinsurance Partnerships, Axa Global Healthcare, Singapore

1200 - 1230 Session 3: How well serviced is the market for cross border pan-African health insurance plans? A regional perspective

**Peter Nduati**

Chief Executive Officer, Resolution Group Ltd, Kenya

1230 - 1300 Session 4: How can traditional brokers enhance accessibility in an age of distribution that will increasingly rely on technology? How can insurers help?

**Sonja de Pattenden**

General Manager Middle East & Africa, Now Health International, United Arab Emirates

1300 - 1415 *Lunch and more networking!*

1415 -1500 Panel session 1: The role of technology in extending the reach of health insurance in Africa

**Nancy Ampah**

**Obinna Gerald Ukachukwu**

**Laurent Pochat-Cottilloux**

**Peter Nduati**

**Sonja de Pattenden**

- 1500 - 1530      Session 5: How can regulators facilitate profitable distribution channels but protect policyholders at the same time?  
**James Ndwiga**  
 Senior Actuarial Officer, Insurance Regulatory Authority, Kenya
- 1530 - 1600      *Refreshment break*
- 1600 - 1645      Panel session 2: The role of governments, IGOs and regulators in enhancing accessibility to healthcare  
**James Ndwiga**  
**Dr Njeri Mwaura Gitau**  
**Peter Nduati**  
**Nancy Ampah**
- 1645 - 1700      Chairman's summation and close of the day's session
- 1930 - 2200      Informal dinner  
 Join fellow delegates, sponsors and speakers after a long but rewarding day to relax, unwind and continue your networking at a famous Nairobi restaurant (please note that this is a self-paying event)

## 5 April 2019

0830 - 0900      *Arrival refreshments*

0900 - 0915      Chairman's opening

### Theme 2: Affordability through appropriate product design and telemedicine

- 0915 - 0945      Session 6: How can we make health insurance affordable to people of limited means? Should we consider IP only, OP only, capitation schemes or other models to improve affordability?  
**Dr Julius Kipng'etich**  
 Regional Chief Executive Officer, Jubilee Holdings Limited, Kenya
- 0945 - 1015      Session 7: How can Microinsurance solutions help to meet affordability needs and deliver quality care?  
**Kiereini Kirika**  
 Regional Director, East Africa, MicroEnsure, Kenya
- 1015 - 1045      Session 8: How can insurers incorporate mHealth and mobile technology to enhance their proposition?  
**Nancy Ampah**  
 Chief Executive Officer, Nationwide Health Insurance, Ghana

1045 - 1115      *Refreshment break*

1115 - 1145      Session 9: How are telemedicine solutions making access to healthcare more affordable?

**Dr Charles Kamotho**  
 Chief Executive Officer, Daktari Africa, Kenya

1145 - 1230      Panel session 3: Is affordability a dream? If not, how can it be achieved?

**Dr Julius Kipng'etich**  
**Kiereini Kirika**  
**Nancy Ampah**  
**Dr Louis Somoni Machogu**

1230 - 1345      *Lunch and a chance to rest your brain!*

### Theme 3: Sustainability through claims administration, self-regulation and managing system leakage

- 1345 - 1415      Session 10: How can insurers and providers collaborate in improving standards to manage claims costs, combat fraud and achieve sustainability?  
**Dr Louis Somoni Machogu**  
President, Pharmaceutical Society of Kenya, Kenya
- 1415 - 1445      Session 11: How does evidence based reimbursement help achieve sustainability of health insurance systems?  
**Dr Anastasia Nyalita**  
Chairperson, Kenya Association of Pharmaceutical Industries, Kenya
- 1445 - 1515      Session 12: Fraud, waste and abuse: what is the scale of the problem? Who are the perpetrators and the victims?  
**Effie K Mbugua**  
Healthcare and leadership consultant, Kenya
- 1515 - 1545      Refreshment break*
- 1545 - 1615      Session 13: Fraud, waste and abuse: what systems can be applied to reduce the impact?  
**Harrison Muiru**  
Group Managing Director, Smart Applications International Ltd, Kenya
- 1615 - 1645      Panel session 4: What is needed to manage health system financing leakage in sub-Saharan Africa?  
**Dr Louis Somoni Machogu**  
**Dr Anastasia Nyalita**  
**Dr Julius Kipng'etich**  
**Harrison Muiru**
- 1645 - 1715      End of forum debate: Are African insurance market participants ready to support sustainable health insurance systems?
- 1715 - 1730      Chairman's remarks and close of IHIF 2019 - Africa Event

# Your Forum Producer and Chairperson



Robin Ali  
Head of Practice  
The Consilient  
Consultancy  
United Arab Emirates

Robin Ali is a highly qualified and experienced insurance professional having served the industry in diverse roles for 30 years, the last 13 being in the Middle East. He began his career in the UK where he worked with Standard Life, Eagle Star and Zurich Insurance companies.

In mid-2016 he stood down from a full-time role with Dubai Health Authority where over a period of 3 years he developed and implemented on behalf of Dubai Government an insurance regulatory framework in support of the 2013 Health Insurance Law of the Government of Dubai.

Robin founded The Consilient Consultancy, an independent advisory services practice based in Dubai, at the end of 2015. Consilient provides advisory services on both the supply side and the demand side of healthcare system financing. The supply side work involves helping governments to develop or revise their healthcare funding models while the demand side focuses on ensuring that models are sustainable, focusing on utilization, efficiency, combatting fraud and abuse and enabling health improvement, particularly through workplace wellness schemes.

Prior to establishing Consilient and his work with DHA, Robin worked for Ernst & Young's Middle East Insurance Advisory Services practice advising international and regional insurers, reinsurers and regional regulatory authorities.

Disenchanted with the quality of health insurance events, Robin decided that The Consilient Consultancy could provide a fresh approach...so here we are!



# Your speakers



Dr Njeri Mwaura Gitau,  
MD, Msc.PH  
Senior Health Specialist,  
International Finance  
Corporation, World Bank  
Group  
Kenya

Dr Njeri is an Award-winning Public health specialist and a Rockefeller fellow on social innovation with over 15 years' experience in the health sector. She is currently working for the World Bank as a Senior Health Specialist, on Health Programs in the East African Region with wide experience and in-depth knowledge of the public and private sectors in East Africa and other emerging markets.

Prior to joining WBG she worked at senior levels at AMREF and Ministry of Health Kenya. She has spearheaded and collaborated on multiple high impact projects with socio-economic impact across the health systems strengthening framework such as Health Care Financing supporting institutional reforms of the National Hospital Insurance Fund as a vehicle for universal health care coverage; Legal and regulatory reforms such as the Kenya Health Act 2017 and a Regulatory framework for strengthening patient safety and quality of care in Kenya; strengthened Public Private Dialogue including policy facilitation for PPPs and private health sector investments based on which Kenya now has a portfolio worth more than \$400M in private sector investment – a mixture of PPPs, Managed equipment service, Equity and Debt. Lead large multi-donor projects focusing on HIV&AIDS totalling over \$60M and transformed district health systems resulting in significant impact on health outcome indicators.

Dr Njeri sits on several advisory boards and currently chairs the Nairobi Waldorf School Board. She holds a medical degree from Makerere University, Kampala, Uganda and a postgraduate diploma and masters of Science in Public health from London School of Hygiene and Tropical Medicine – University of London



Nancy Ampah  
Chief Executive Officer  
Nationwide Medical  
Insurance  
Ghana

Mrs. Nancy Ampah has worked with Nationwide Medical Insurance since 2010, having served formerly as the General Manager until her current role as the Chief Executive Officer.

She has extensive experience in research [School of Public Health] and health insurance having worked with the National Health Insurance Scheme (NHIS) from its inception in 2004 in senior management. She is proficient in project management, financial management, risk assessment and management, health insurance, leadership and governance. She has participated in several local and international conferences and seminars on health insurance and is currently the vice president of the Private Health Insurance Association of Ghana (PHIAG).

Mrs. Nancy Ampah holds MSc. Biological Science and an MBA [MIS Option]. She has been very instrumental in driving the business strategy of NMI which has earned its current feat as the market leader. She ensures that systems are maintained to improve standards relating to business activities, in accordance with policies, budgets, and timescales, contributes to executive policies and strategy formulation among others. She is passionate about innovation and applying technological innovation in business operations and consumer experience.



Obinna Gerald  
Ukachukwu  
Executive Head,  
Business Development  
and Strategy  
Hygeia HMO Limited  
Nigeria

Obinna is a business growth leader with a strong understanding of Banking, Sales and Finance. His decade long experience in SME developmental finance, Retail Banking Sales, Supply Chain Finance, Credit analysis, Sales and Business Banking has given him an edge in identifying growth opportunities in businesses and developing new markets.

Obinna is currently the Executive in charge of business development and strategy at Hygeia HMO, Nigeria's foremost and largest health management company. He leverages his current position to create various channels and partnerships that enables the effective distribution of health insurance services in Nigeria, and create various methods to improve access to finance for operators in the health sector.

He was the Country Head of SME banking in StanbicBTC Bank (Standard Bank Nigeria). In his role, he provided leadership for the bank as they sought to grow emerging businesses in Nigeria. Standard bank is the largest bank in Africa and its reach gave Obinna vast regional and global exposure in business growth and finance.

Obinna has a Bachelors in Electrical Electronic Engineering, he also holds an MBA (Finance) from the University of Manchester Business School and he has the Retail banking certification from the Retail Banking Academy (London).



Laurent Pochat-  
Cottilloux  
Global Head – Health  
Reinsurance  
Partnerships  
Axa Global Healthcare  
Singapore

Laurent Pochat-Cottilloux is an experienced health insurance professional, who has spent 20 years in the industry. He is an actuary by trade, and also has an MBA from London Business School. He has worked both in start-ups and in large corporate environments.

In 2010 he set up a new health reinsurance hub in Singapore. Over the last few years, the team has launched a series of innovative health programs in markets big and small across Asia-Pacific, from Pakistan to New Zealand. These products tend to cater for the mid-to high-end segments, which typically include coverage for cross-border healthcare (i.e. medical travel).

AXA offers a unique “360 degrees” reinsurance proposition, dedicated to health insurance. They support their cedants across the entire health value chain, from market assessment to product design, medical underwriting and TPA & assistance services. AXA will work with both Life and non-Life companies, typically on the basis of long-term proportional treaties.

In 2016, this health partnership model was rolled out across the World – with a particular focus on Latin America and Africa. To date, AXA has health reinsurance partners in 40 countries across 5 continents.

Laurent, 46, lives with his wife and three young children in Singapore.



Peter Nduati  
Chief Executive Officer  
Resolution Group Ltd  
Kenya

A pioneer in African insurance, Peter Nduati was named East African Entrepreneur of the Year in 2013 in the CNBC/FORBES All Africa Business Leaders Awards -The continent's most prestigious business awards, the AABLAs recognize innovators and pioneers in a variety of categories, reflecting the diversity of the African business environment.

With a Master's degree holder in Economics and Insurance, Peter Nduati is a chartered insurer with over 28 years' experience in the East African Insurance Industry. Peter is the Founder and CEO of Resolution Group Ltd, a financial services company that owns Insurance and Credit business in the East Africa region

Formerly CEO of Metropolitan Health Group, a South African Health insurance group and was Managing Director of AAR Health Services Tanzania. He is also a director of Centric Air Ambulance, True Blaq Entertainment, Home Afrika Ltd, Pine Creek Holdings and Brown Oak Ltd an investment holding company.

He was also admitted as a Global Fellow in the Africa Leadership Institute, the ASPEN initiative. The Africa Leadership Initiative (ALI) is a collaborative effort of seven partner organizations in Africa and the United States to foster values-based, action-oriented leadership in Africa. ALI Fellows are highly successful, entrepreneurial individuals from business, government and civil society.



Sonja de Pattenden  
General Manager  
Middle East & Africa  
Now Health  
International Limited  
United Arab Emirates

Sonja de Pattenden is the General Manager, Middle East and Africa (MEA), for Now Health International, a leading international health insurance provider. Sonja has been based in the UAE since 1997 and has been with the company since its launch in 2011.

With more than 28 years' experience working in Sales and Insurance (Life and Medical), Sonja has particular expertise in business development and a proven track record in meeting and exceeding sales targets. In her role she is responsible for driving profitable growth across the MEA region, including maintaining a solid client base while expanding into new markets.

Now Health International is one of the fastest growing providers of International Private Medical Insurance (IPMI) solutions for Global Expatriates, High-Net-Worth individuals and Companies. A global business the company has offices in the UK, Hong Kong, China, Singapore, Indonesia and the UAE.

In July 2015, Now Health International's investor acquired Best Doctors Insurance, a major medical insurance provider with distribution throughout Latin America, the Caribbean and Canada. The combined business is a global top tier specialist IPMI provider, with complementary products, distribution and geographies. The operation spans four continents, with 11 sales offices, 125,000+ members, 370+ employees and 5,000+ distribution partners.



James Ndwiga  
Senior Actuarial Officer  
Insurance Regulatory  
Authority  
Kenya



Dr Julius Kipng'etich  
Regional Chief Executive  
Officer  
Jubilee Holdings Limited  
Kenya

Dr. Julius Kipng'etich is a scholar, speaker and a corporate guru. He has served in executive positions in both public and private sector organizations.

He is currently the Regional CEO at Jubilee Holdings Limited. Previously he has served as Chief Executive Officer of Uchumi Supermarkets Limited, Kenya Wildlife Service, Investment Promotion Centre (Keninvest) and also as the Chief Operating Officer of Equity Group Holdings Limited.

He has served in several boards including The Kenya Tourism Board and Kenya Deposit Insurance Corporation.

Previously he served as a lecturer at the University of Nairobi, School of Business and double up as the Director of Student Welfare Authority (SWA)



Kiereini Kirika  
Regional Director, East  
Africa  
MicroEnsure  
Kenya



Charles Kamotho  
Chief Executive Officer  
Daktari Africa  
Kenya

Dr. Kamotho is a Consultant Physician and Cardiologist with a passion for innovation. He is the Founder and CEO of Daktari Africa, a digital health company, and Director of The International Clinic, a medical consultancy in Nairobi and Thika.

A graduate from the University of Navarre, Spain, Dr. Kamotho interned at the Kenyatta National Hospital, then studied at the London School of Hygiene and Tropical Medicine, and returned for his Residency in Internal Medicine at the Kenyatta National Hospital. He was then appointed as Physician at the Thika Level 5 Hospital (then Thika District Hospital) where he trained medical officers, interns and others, and pioneered ECG services, among other initiatives. He trained further in Cardiology in Japan on a JICA scholarship.

Dr. Kamotho attended the Strathmore Business School Managing Healthcare Businesses Executive Program, where he was elected Class President. In 2017 Dr. Kamotho was invited by KPMG to their 2nd Annual Insurance Conference as a panellist on the use of telemedicine to help improve the health insurance sector.

Dr. Kamotho is the holder of a Vision 2030 Award and a National Innovation Award.

He is married with three children, speaks five languages, and enjoys outdoor sports and live jazz.



Dr Louis Somoni  
Machogu  
President  
Pharmaceutical Society  
of Kenya  
Kenya

A transformative & results driven healthcare entrepreneur.

Dr Louis, a Registered Pharmacist serves in the Healthcare space as the President of the Pharmaceutical Society of Kenya, [www.psk.or.ke](http://www.psk.or.ke) ; He is the Founder of Haltons Pharmacy the one time largest corporate chain of pharmacies he founded in 2007, [www.haltons.co.ke](http://www.haltons.co.ke)

He has great interests in Healthcare, Governance, Analytics and Community Leadership.

Aside from his current assignment as President of PSK, he supports hospital, pharmacy owners and private practice healthcare workers with Systems & Structures to make their operations sustainable.

His work has been recognised with notable awards he has received Top 40 Under 40 Kenyan Leaders 2016; Top 100 East African Business Finalist - BD Africa, ILO Launch pad 2011.

Last but not least Dr. Louis is a Husband to Jacque with whom they have 3 children that they are stewarding to impact the world for better; and is mentor to a handful of leaders.

Father | Husband | Pharmacist, 1940 | President, [www.psk.or.ke](http://www.psk.or.ke) | Founder, [www.haltons.co.ke](http://www.haltons.co.ke) | Founder, Eagle Systems & Structures Ltd || Healthcare | Governance | Impact SMEs | IT | Analytics | Community Leadership || Top 40 Under 40 Leaders 2016 | Top 100 East African Business Finalist - BD Africa, ILO, Enablis, Chase Bank Business Launch pad 2011.



Dr Anastasia Nyalita  
Chairperson  
Kenya Association of  
Pharmaceutical  
Industries  
Kenya

Dr. Nyalita is a Registered Pharmacist with a Master's Degree in Business Administration, MBA and a Certified Corporate Governance Trainer.

She is currently the Chairperson of Kenya Association of Pharmaceutical Industry, KAPI, Member of the Board of Kenya Healthcare Federation, KHF, Member of the Council of International Federation of Pharmaceutical Manufacturers and Associations, IFPMA. She has served in several Boards as a non-executive Director and is a member of the Institute of Directors, Kenya (IoD-K).

Anastasia has extensive Leadership, Technical and Commercial skills and experience, gained both locally and internationally, is passionate about Universal Healthcare and Access to innovative Healthcare products and technologies, Corporate Governance, coaching and mentorship, and loves to take on challenging opportunities.



Effie K Mbugua  
Healthcare and  
Leadership Consultant  
Kenya

Effie is a certified coach, trainer and health care expert offering consultancy, coaching, and advisory services. She has extensive experience spanning over twelve years in health care financing and management with focus on the insurance industry where she has served in leadership and management capacities with leading insurance companies. Her expertise has seen her serve at the industry level as a member of the Association of Kenya Insurers (AKI) medical committee that has spearheaded policy formulation and interventions for medical insurance companies in Kenya.

Effie is passionate about clinical governance, policy formulation, health education & training and people development. As an accomplished trainer she has conducted training on health care management issues at the College of Insurance, in house training at the organization where she has worked and in various forums outside of workplace. Effie has also been engaged in mentorship and motivational speaking engagements in her personal capacity.

Effie holds an MBA in Health and Leadership from United States International University (USIU), a Bachelor's degree in Psychology, a post graduate diploma in health care management and is a member of the Insurance Institute of Kenya and the Nursing Council of Kenya.



Harrison Muiru  
Group Managing  
Director  
Smart Applications  
International Limited  
Kenya

Harrison Muiru is the Group Managing Director of Smart Applications International Ltd, a secure ICT services provider in East Africa with offices in Kenya, Uganda, South Sudan and Rwanda.

Having worked with Smart Applications over the last 11 years, Harrison has played different key roles from inception in establishing the revolutionary Smart Automated Medical Scheme Management Solution using biometrically controlled smart cards serving over 1.2Million customers from 3,000 companies across the Smart network covering over 3,800 healthcare facilities in 2018.

The Smart solution has delivered full digitization of the insured members' access to healthcare and is a first of its kind integrated fraud prevention, automation and transactional switching platform in the African healthcare administration and management value chain. Through this achievement under his leadership, Smart Applications was the first African company to be awarded the Oracle ISV Cloud Partner of the year in EMEA in 2016.

With respect to education, Harrison holds a Bachelor's Degree in Electronic and Electrical Engineering and is a member of the Strathmore Business School MBA Program. Harrison's passion is in inclusive secure technology and its impact in transforming business processes and in turn the economy and Africa as a whole.

## Sponsor



GlobeMed is the largest healthcare benefits management company in the Middle East. Over the last 28 years, GlobeMed has redefined the standards of managing healthcare insurance benefits in the region, expanding its operations to 12 countries in the Middle East and Africa to serve an excess of 5 million members of over 170 insurance companies, self-funded and social health insurance schemes. We are connected to over 20,250 providers directly contracted with GlobeMed, and over 120,000 providers worldwide.

GlobeMed was one of the first organization to introduce third party administration services (TPA) model in the region and offer claims management, network management, products management and member's administration services, through its different modules. Additionally, GlobeMed also offers, actuarial support services, international health services, health & wellness programs, revenue cycle management as well as other products and services.

Our solution can also be purchased as an integrated solution suite with a centralized database or as unbundled modules. All modules can be integrated with clients' existing application environment, and with other third party systems.

Using GlobeMed's platform, you will reduce and contain cost while delivering high service quality to your clients and enhancing your overall members' experience.

## Exhibitor



Healthcare is an industry designed to help humans. As a global community, we continuously invest and commit to advancing human health. To deliver value and real outcomes. To rise to the challenge to find the next breakthrough by making the most of increasingly limited resources.

We are inspired by the potential and propelled by the possibilities. We share the vision to drive healthcare forward. To see how we can help accelerate progress and achievements. Others are developing these medical breakthroughs. We do our part by using breakthroughs in insights, technology and human intelligence to reimagine and deliver ways to help make them a reality.

It's bigger than better clinical trials. Or advances in technologies and analytics. Or faster insights. It's about exploring a new path to better health outcomes via [Human Data Science](#). It's about harnessing the power of the [IQVIA CORE™](#) to channel the insights, commercial and scientific depth, and executional expertise that drive maximum value for our customers.

Motivated by the industry we help, we're committed to providing solutions that enable life sciences companies to innovate with confidence, maximize opportunities, and, ultimately, drive human health outcomes forward.



# Notes

# Notes



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